

How to Use the IT Services Technical Specialist Statewide Contract

COMMBUYS Contract/Blanket Description: ITS43 Technical Specialist
MMARS #: ITS43TechSpec*
Contract Duration: 07/01/2010 to 06/30/2014 Options to renew: None
Contract Manager: Marge MacEvitt - 617-720-3121 – marge.macevitt@state.ma.us
Last change date: 5/22/2014

Purpose of Update

This version of the Contract User Guide includes instructions for posting project specifications on COMMBUYS. All rules for using this contract remain unchanged. The only difference is that instead of emailing RFQs to vendors, Executive Departments will use COMMBUYS used for posting all projects going forward. Any RFQs that are already in progress do not have to be posted again or otherwise documented on COMMBUYS. See [Locating Documents on COMMBUYS](#) to find all documents referenced in this Guide.

Non-Executive Departments are not required to post quote requests on COMMBUYS at this time, but must continue to request quotes for all new projects via email from at least three vendors.

In addition, this Contract User Guide identifies the “[presumed successful bidders](#)” for the successor to this contract, ITS53 IT Project Services, which will be effective July 1, 2014. These companies will be awarded contracts if they complete the necessary paperwork and pass debarment checks. Please note that ITS53 IT Project Services will be reopened shortly to obtain additional vendors in two subcategories: Category Geographic Information Services, subcategory Planimetric Mapping (currently 2 presumed successful bidders), and Category Technical Specialists, subcategory Software and Systems Development (currently 8 presumed successful bidders).

Contract Summary

This contract is for information technology (IT) professional services to perform fixed price projects. Hardware and commercial software (for example, Microsoft Office) are not covered under this contract. It is for services only. Types of services include:

- Software and Systems Development,
- Geographic Information Systems (GIS),
- Systems Integration / Networking,
- Systems Planning,
- Information Security, and
- Electronic Content Management Consulting

This Contract is limited to companies with a gross annual income of less than \$4 million. ITS43 Solution Providers is a similar contract for larger companies.

The contract does **not** include the following types of services:

- Document scanning,
- Web hosting (except for GIS applications),
- Automated network monitoring or similar services,
- Equipment maintenance,
- Data collection,
- Standardized training courses,
- Staff Augmentation (temporary staff paid on an hourly rate basis), and/or
- **Any services that are not primarily intellectual work performed by IT professionals**

Benefits and Cost Savings

- Wide range of vendors and specialty services
- Volume discounts
- 43 vendors, 70% small businesses, 30% M/WBE certified

Who Can Use This Contract?

Applicable Procurement Law: MGL c. 7, § 22; c. 30, § 51, § 52; 801 CMR 21.00

Eligible Entities:

01. Cities, towns, districts, counties and other political subdivisions
02. Executive, Legislative and Judicial Branches, including all Departments and elected offices therein;
03. Independent public authorities, commissions and quasi-public agencies
04. Local public libraries, public school districts and charter schools;
05. Public Hospitals, owned by the Commonwealth;
06. Public institutions of high education
07. Public purchasing cooperatives;
08. Non-profit, UFR-certified organizations that are doing business with the Commonwealth;
09. Other states and territories with no prior approval by the State Purchasing Agent required; and
10. Other entities when designated in writing by the State Purchasing Agent.

Pricing and Acquisition Method

Pricing

There are no hourly rates associated with these contracts. At least three quotes must be requested for all new projects, by sending bids to at least three vendors via COMMBUYS with the specifications for the project AND [requesting a quote](#). At this time, non-Executive Departments may continue to request quotes via email rather than posting on COMMBUYS.

Many vendors offer substantial Prompt Pay and volume discounts – see [Vendor Listing 1](#) for this information.

Acquisition Method

The only acquisition method is fee-for-service.

How to Obtain Services

Prepare a Request for Quotes (RFQ)

At a minimum, Agencies must request quotes from at least three companies. The “Statement of Work Template” located on the Attachments tab of COMMBUYS may be used as the basis for a quote request, completing only those sections where information is available prior to Vendor selection.

Determine RFQ Distribution

If IT Bond funds will be used, projects worth more than \$50,000 must be posted on COMMBUYS and sent to all Technical Specialist vendors. See “[How to post on COMMBUYS](#)” below for instructions. The posting *must* indicate that only ITS43 Technical Specialists (and other qualified Statewide Contractors, if the Agency wishes) may submit quotes.

Otherwise, you may use [Vendor Listing 2](#) and/or [Vendor Listing 3](#) below to select companies with the appropriate qualifications to perform the project.

[Vendor Listing 2](#) shows the vendors for each of the six RFR subcategories that were evaluated by the SST (Strategic Sourcing Team). For these subcategories, vendors were required to describe specific projects, with client reference letters, and to provide additional qualifications.

In addition to their evaluated subcategories, Vendors had the opportunity to list up to five additional specialties. These were not evaluated, but provide an indication of what the vendor considered to be particular strengths they wished to highlight. These are shown in [Vendor Listing 3](#).

If there are many companies that may be qualified to provide the types of services you are seeking, you may consider Prompt Pay, Warranties, Volume Discounts, M/WBE status, Small Business status, or other factors in making your choices. Please see [Vendor Listing 1](#) for this information.

It is NOT necessary to restrict your choice to vendors who were awarded based on the subcategory under which they proposed or the additional specialties they listed. Many vendors offer a broad array of services and were limited in the number they could list. Vendors are not limited to providing services in the subcategories/specialties included in their RFR responses.

Once you have selected the vendors to receive bid notification, see “[How to post on COMMBUYS](#)” below for instructions.

Select a Vendor and Negotiate an Agreement

It is not necessary to select the lowest cost bid. The choice may be made based on “best value” to the Commonwealth.

Statement of Work (SOW) Template

The Statement of Work Template must be used for all engagements. It may be tailored to omit sections/terms which are not relevant or to add new sections/terms, however, Section 11.3, "Title and Intellectual Property Rights." may not be altered without the written consent of the General Counsel for ITD (or the General Counsel's designee).

Additionally, Section 7.1.2 provides that if the Vendor will develop a capability for viewing maps and related information on an internet web site, and if that web site will display map information available through MassGIS web mapping services (e.g., parcels, orthophotos, streets, wetlands), then the Vendor is required to use MassGIS geospatial web mapping services. Agencies may not waive this requirement, but must obtain a written waiver from the Director or Assistant Director of MassGIS if the Vendor cannot or will not comply with this requirement. Contact neil.macgaffey@state.ma.us if such a waiver is needed.

Representations by Resources

This document is to be signed by all resources (consultants) who will be providing services on site or will use Commonwealth IT resources.

Additional Contract Terms

Time and Materials Engagements

Time and materials work is permitted only in cases where you and the contractor agree that a reasonable fixed price cannot be determined. The time and materials portion of a project should continue only until requirements are sufficiently well known to provide a fixed price quote. Quotes must be solicited from at least three contractors once the requirements have been established. The contractor who developed the requirements may be invited to submit a quote, but all contractors invited to submit quotes must have access to all of the information available to that contractor.

Phased Projects

If a fixed price cannot be provided for one phase of the project until an earlier phase is completed, the project should be structured as a series of fixed price deliverables. In this case, you must solicit quotes from at least three contractors for each phase of the project, unless you obtain a waiver from OSD's Contract Manager for ITS43. Waivers will, in general, be granted if it is impractical for a different contractor to complete the work within your timeframe and budget. This might be the case if only a small percentage of work remains to be completed, or if the project has to be completed within a fixed timeframe in order to be of value.

In soliciting quotes for later phases of a project, you may specify that you will not pay for any time required for a contractor to become familiar with the previous phases of the project.

Maintenance/Support for Systems Developed by Contractor

You may engage a contractor to provide maintenance/support for a system they have developed on an ongoing “as needed” basis for a negotiated hourly (or other time unit) rate or rates. In such cases, you are not obliged to solicit quotes from other contractors.

Warranty Terms

All bidders warrant that any systems they create or modify will operate in substantial conformance with the specifications for three months after acceptance. During the warranty period, bidders will correct any defects at no charge. The warranty period offered varies between 3 months and 12 months depending on the bidder. The warranty period is shown in [Vendor Listing 1](#).

Other Software Support

Contractors who specialize in supporting a particular type of software may be engaged to provide ongoing “as needed” support for software products that have been obtained through other Statewide Contracts. You must solicit three quotes for hourly (or other time unit) support rates.

Subcontracting

You have the right to approve any subcontracts, and the right to a copy of the subcontract.

Performance and Payment Time Frames That Continue Beyond the Duration of the Contract

If you begin an agreement (SOW) with a Vendor at any time before the end of the ITS43 Technical Specialist Contract, the SOW may be for up to three years, even if the ITS43 Technical Specialist Contract will end before your SOW ends. If applicable, see [“Instructions Regarding Engagements with Vendors who are not Awarded Under ITS53.”](#)

How to Post on COMMBUYS

If you are not familiar with how to post a requisition on COMMBUYS that enables you to request quotes from multiple vendors on a Statewide Contract, download the Job Aid [“How to Create a Department/Statewide Release Requisition \(with Solicitation\).”](#) The following instructions customize that Job Aid:

1. General tab (Job Aid Steps 4)
 - a. Select “Release” as the “Requisition Type.”
 - b. Check the “Solicitation Enabled.”
 - c. Select “Statewide Contract” as “Type Code.”
2. Items tab (Job Aid Step 6)
 - a. Go to the Items tab and select the “Search items” button.
 - b. Click the symbol next to “Advanced Search” to see more search criteria.

- c. Enter "ITS43 Tech" as the "Description."
- d. For the "Item description," enter all or part of the Subcategory or Specialty title.
- e. Select "Find it." If multiple records display, select the one(s) you want.
- f. Select "Add to Req and Exit."

3. Items tab (Job Aid Steps 7 and 8)

- a. You will be returned to the Items tab, where an error message will appear.
- b. Enter 1.0 for Quantity and select "Enter Info" under Catalog Price/Unit Cost
- c. On the new screen that comes up, enter 1.0 for Catalog Price/Unit Cost.
- d. Select "Save and Continue."
- e. Skip Job Aid Step 7.
- f. Select the Distributors tab to select the vendors who will receive the bid. To select a subset of vendors, check the "Select" box in the row of titles, then uncheck that box to de-select all vendors. Next, check the boxes for each vendor to be sent notification of the bid. If you wish to send the bid to all ITS43 Technical Specialist vendors, there is no need to view the Distributors tab.
- g. Select Save and Continue

4. Attachments tab (Job Aid Step 14)

- a. Use the "Add file" function to add the completed SOW or other document you are using to specific the project and response requirements, and any additional files that may be needed.

Submit the requisition for approval. Once it has been approved, follow the Job Aid ["Create a Bid from an Approved Requisition in COMMBUYS."](#)

Note: On the General tab, check "Informal Bid" if you wish to be able to select a response prior to the close date of the Bid.

Locating Attachments on COMMBUYS

The following documents are found on the "Attachments" or "Summary" tab of the Contract on COMMBUYS.

- Contract User Guide (this document)
- Representations by Resources
- Statement of Work (SOW) template
- RFR
- RFR Amendments

To locate the Contract on COMMBUYS without logging in:

1. Select COMMBUYS under OSD Programs at www.mass.gov/osd OR Enter <https://www.commbuys.com/bso/> in your browser
2. Select "Contract & Bid Search"
3. Select "Contracts/Blankets"
4. Enter "ITS43 Tech" (no quotes) as the "Contract/Blanket Description" (NOT the "Contract/Blanket #")
5. Select the "Find it" button

6. If two links appear, select the one that does NOT end in “vcurrent.”

Attachments are links in the “Agency Attachments” field of the “Header Information” section.

If you are logged in:

1. Select the magnifying glass
2. Select “Module” = “Purchasing Module” and “Document Type” = “Contracts/Blankets”
3. Follow steps 4 through 6 above
4. This view of the contract allows you to look at the contract information in separate tabs. The “Attachments” tab includes a description of each attachment and how it is to be used.

Strategic Sourcing Services Team Members

Abraham, Tomy	Department of Children and Families
Abreau, Claritza	Department of Mental Health
Cabral, Paul	Executive Office of Health and Human Services
Hersey, Rachelle	Department of Revenue
Hyde, Evelyn	Department of Transportation
Kates, Annemarie	Information Technology Division
Leach, Elizabeth	City of Boston
Lewis-Jeter, Yvette	Department of Insurance
MacGaffey, Neil	Executive Office of Environmental Affairs
Sullivan, Margaret	Department of Police

Instructions Regarding Engagements with Vendors who are not Awarded Under ITS53

This contract terminates 6/30/2014 and will be replaced by ITS53 IT Project Services (ITS53ProjServ). Announcements will be made regarding the apparent successful bidders in early May.

If your Massachusetts Government Agency has or will have an engagement with an ITS43 IT Technical Specialist Contractor who is not selected for ITS53, and the engagement is expected to continue beyond 6/30/14, then on or before 6/30/14 your agency must enter into a written agreement with the current ITS43 company which:

- Identifies the services to be provided, the duration (maximum end date), and the maximum obligation
- Is signed by both parties

- Does not extend more than three years from the date the written agreement is signed

Agencies that must encumber funds, and make payments, using MMARS (the Commonwealth's Accounting System) must follow these instructions from the Comptroller's Office:

Referencing a Statewide Master Agreement (MA) Beyond the MA End Date

Several of OSD's Statewide MAs have supporting procurement language that allows departments to enter into an agreement with a vendor that extends beyond the defined statewide MA Expiration Date. CT, RPO, and PC encumbrance transactions may reference an MA if the "Service From" and/or "Service To" dates on the encumbrance are later than the MA Expiration date as long as the following two criteria are met: 1) the initial encumbrance start date falls within the MA dates of service; and, 2) the MA has supporting language that allows such an arrangement.

The encumbrance transaction will reject when submitted in MMARS due to one or both of the following error messages: "Service From Date not within the referenced Dates of Service. (A2891)" or "Service To Date is not within the referenced Dates of Service (A2892)". These error messages will require an override by CTR for the CT and RPO and by OSD for the PC transaction. For PC overrides, contact Elaine LaMonica at OSD and for CT and RPO overrides contact your CTR Contract Liaisons. NOTE: The request for an override must come from an authorized Department signatory via an email.

The following statement must be entered in the MMARS encumbrance transaction Document Comments field: "(Insert Department Name or 3 digit designation) certifies that the encumbrance's initial start date falls within the MA dates of service and the MA being referenced allows an encumbrance end date that goes beyond the MA expiration date". By inserting this specific document comment, a department is certifying that they are using the MA properly and in accordance with its terms. Documents without this statement will not be processed to a Final phase in MMARS.

NOTE: This document comment must be inserted each time the encumbrance is modified. It is not sufficient to refer to a comment that was inserted on a previous version.

Presumed Successful Technical Specialist Bidders under ITS53

ITS53 IT Project Services will replace the current contract effective 7/1/2014.

	Info Security	Software & Sys Dev	Sys Integ/Network	Sys Planning	Other
Accreon USA, Inc.				x	x
Advocate Consulting Group, Ltd.			x	x	
Blue Front Telecom Group, LLC				x	
Boston Data Group, Inc		x			x
Boston Systems & Solutions, LLC			x		
BrickLogix	x				
Chloen Systems Inc.		x			
Dye Management Group, Inc.				x	x
Eos Systems	x		x		
Global Data Systems, Inc.	x		x		
Guardian Information Technologies, Inc.			x		
HighTechnique Inc.	x				
INNO4 LLC			x		
JANUS Associates, Inc.	x			x	
JD Software, Inc.		x			
JFK Systems, LLC				x	
MRW Connected, Inc.					x
MX Consulting Services, Inc.			x		
Myrmidon Networks, Inc.			x	x	
Nelson Communications, Inc.			x		
OneWit Inc.					x
Parallax Consulting, LLC		x			
Performance Guidance Group, Incorporated					x
Simtech Solutions Inc.		x			
SJB ENTERPRISES DBA SANDRA NETWORK			x		
Stellar Corporation		x			
Stonewall Solutions		x			x
SWBailey Consulting LLC				x	
Taino Consulting Group	x				
TECedge LLC			x	x	
The Amaral Group, LLC	x		x		
The Communications Counselor, LLC				x	
The Innovations Group Inc.			x		

The Skyline Group, Inc.
Verity Consulting Company, inc.
Total Vendors

	x	x	x	
7	8	14	11	7

Note: The “Software and Systems Development” subcategory of the Technical Specialist Category will be re-opened shortly to seek additional vendors. Twenty-four vendors were awarded under this subcategory under the ITS43 Technical Specialist Contract, as compared with 8 presumed successful bidders for ITS53 IT Project Services.

ITS43 Technical Specialists that did not bid or were not selected for award:

Ayacht Technology Solutions, LLC
Chameleon Consulting Inc.
Communications Analysis Associates
Corporate IT Solutions, Inc.
DFA Group, LLC
FAIRFAX DATA SYSTEMS
Full Circle Technologies Inc
Global Sage Group
Kyrán Research Associates, Inc.
Soltrix Technology Solutions
Strategic Solutions Group, LLC
ViewPoint Government Solutions
Webb Consulting Services, LLC

Vendor Listing 1 – Warranty, Volume Discount, Prompt Pay, M/WBE, Small Business

Awarded Contractors	email	Warranty Months - #	Volume Disc - \$50,000 or over	PPD10	PPD15	PPD20	PPD30	Certified M/WBE	Small Business	Contract Extended through 6/30/14?
Aciron Consulting LLC	puneet.gangal@aciron.com	12	5%	5%	5%	5%	5%		y	
Applied Geographics, Inc.	tharr@appgeo.com	12	5%	5%	5%	5%	5%		y	Yes
Ayacht Technology Solutions, LLC	mayotte.compass@ayacht.com	12	5%	5%	5%	5%	5%		y	Yes
Blue Front Telecom Group, LLC	dp@bftelecom.com	12	5%	5%	5%	5%	5%		y	Yes
Boston Data Group, Inc.	walter@bostondatagroup.com	12	NA	1%	1%	1%	NA			Yes
Boston Systems & Solutions	kwrenn@bsscorp.com	12	5%	5%	NA	NA	NA		y	Yes
BrickLogix	sanjeev@bricklogix.com	12	5%	5%	5%	5%	5%	MBE	y	Yes
Bronner Group, LLC	mkatzin@bronnergroup.com	12	5%	5%	5%	5%	5%	WBE	y	
CARTOGRAPHIC ASSOCIATES INC.	tfountain@cai-info.com	12	3%	3%	2%	NA	NA			Yes
Chameleon Consulting Inc.	robin@chamcon.com	12	5%	5%	5%	5%	5%	WBE	y	Yes
chloen systems inc.	ccampeau@chloensystems.com	12	5%	5%	5%	5%	5%		y	Yes
Communications Analysis Associates	bob@caaconsult.com	12	3%	5%	4%	3%	1%			Yes

Awarded Contractors	email	Warranty Months - #	Volume Disc - \$50,000 or over	PPD10	PPD15	PPD20	PPD30	Certified M/WBE	Small Business	Contract Extended through 6/30/14?
Corporate IT Solutions, Inc.	jdonegan@corpitsol.com	12	5%	5%	5%	5%	5%		y	Yes
Creative Stride Inc.	sales@creativestride.com	12	5%	5%	5%	5%	5%	M/WBE		SUSPENDED
DFA Group, LLC	dflaherty@AshtonServices.com	12	5%	5%	5%	5%	5%			Yes
FAIRFAX DATA SYSTEMS	rfp@fairfaxdatasystems.com	5	3%	3%	2%	1%	NA	MBE		Yes
Full Circle Technologies Inc	rajan@fullcircletech.com	12	5%	5%	4%	4%	NA	MBE	y	Yes
Geonetics	mvonwahlde@geonetics.com	12	3%	3%	3%	3%	3%		y	Yes
Global Sage Group	htheberge@globalsagegroup.com	9	4%	3%	2%	1%	1%		y	Yes
Guardian Information Technologies, Inc	klorian@guardianinfo.com	12	5%	5%	5%	5%	5%		y	Yes
HighTechnique, Inc.	rcardoza@hightechnique.com	12	5%	5%	5%	5%	5%		y	Yes
IPT Associates LLC	bill.williams@iptassociates.com	12	5%	5%	5%	5%	5%			
JFK Systems, LLC	jkilloran@jfksystems.com	12	5%	5%	5%	4%	3%		y	Yes
Kyran Research Associates, Inc.	nancyw@kyran.com	12	5%	5%	5%	5%	5%	WBE		Yes
MedAcuity Software	rsullivan@medacuitysoftware.com	12	5%	5%	5%	5%	5%			
Nelson Communications, Inc.	rpommet@nelcom.com	12	3%	5%	4%	3%	1%		y	Yes
PeopleGIS, Inc.	kevin@peoplegis.com	12	5%	5%	5%	5%	5%		y	Yes

Awarded Contractors	email	Warranty Months - #	Volume Disc - \$50,000 or over	PPD10	PPD15	PPD20	PPD30	Certified M/WBE	Small Business	Contract Extended through 6/30/14?
Performance Guidance Group, Inc.	pggi-sjc@ix.netcom.com	12	NA	1%	1%	1%	1%		y	Yes
Sahasra Technologies Corp	priya@esahasra.com	9	4%	5%	3%	3%	3%		y	
Soltrix Technology Solutions, Inc.	raghu.nandan@soltrixsolutions.com; raghu.nandan@soltrix.net	12	5%	5%	5%	5%	5%	M/WBE		Yes
Stellar Corporation	sroy@stlr.net	12	5%	4%	4%	2%	2%	MBE		Yes
Stonewall Solutions	jcondon@stonewallsolutions.com	6	1%	5%	5%	2%	2%		y	Yes
Strategic Solutions Group, LLC	jschaeffer@ssg-llc.com	12	NA	3%	3%	3%	3%		y	Yes
SWBailey Consulting LLC	scott.bailey@swbaileyconsulting.com	3	NA	1%	1%	1%	1%		y	Yes
SymbioSys Solutions, Inc.	arvind@symbiosysinc.com	12	5%	5%	5%	5%	5%		y	
Synerginc Corporation	info@synerginc.com	12	5%	5%	5%	5%	5%		y	
TECedge LLC	skelley@tecedge.net	12	5%	5%	5%	2%	1%	WBE		Yes
The Communications Counselor LLC	chaloult@communicationscounselor.com	12	5%	5%	5%	3%	3%	WBE		Yes
The Gartrell Group, LLC	molly@gartrellgroup.com	6	5%	5%	4%	3%	2%		y	

		Warranty Months - #	Volume Disc - \$50,000 or over	PPD10	PPD15	PPD20	PPD30	Certified M/WBE	Small Business	Contract Extended through 6/30/14?
Awarded Contractors	email									
Verity Consulting Co., Inc	daniel.murphy@verityconsultinginc.com	12	NA	3%	2%	2%	2%		y	Yes
ViewPoint Government Solutions	wpizars@viewgov.com	12	5%	5%	5%	5%	2%		y	Yes
Webb Consulting Services, LLC	jwebb@webbconsult.com	12	5%	5%	3%	2%	1%		y	Yes
xfact inc	amit@xfact.com	12	5%	1%	1%	1%	1%		y	Yes

Vendor Listing 2 – Evaluated Specialties

The six broad specialty areas below were evaluated by the Strategic Sourcing Team. To qualify, Vendors provided detailed descriptions of two projects in a specialty, including scope and outcome, with client references for each project. Vendors could propose in at most two specialties. Vendors are NOT limited to providing services in their qualified specialty areas.

For contact, prompt pay, warranty, M/WBE status, Small Business status, and whether Vendor's contract has been extended through 6/30/2014, please see [Vendor Listing 1](#).

		Software and Systems Development	Systems Integration / Networking	Systems Planning	Geographic Information Systems (GIS)	Information Security	Electronic Content Management
Awarded Contractors	email						
Aciron Consulting LLC	puneet.gangal@aciron.com	x					
Applied Geographics, Inc.	tharr@appgeo.com				x		
Ayacht Technology Solutions, LLC	mayotte.compass@ayacht.com		x	x			
Blue Front Telecom Group, LLC	dp@bftelcom.com		x				
Boston Data Group, Inc.	walter@bostondatagroup.com	x	x				
Boston Systems & Solutions	kwrenn@bsscorp.com			x			
BrickLogix	sanjeev@bricklogix.com	x				x	
Bronner Group, LLC	mkatzin@bronnergroup.com		x				
CARTOGRAPHIC ASSOCIATES INC.	tfountain@cai-info.com				x		
Chameleon Consulting Inc.	robin@chamcon.com	x		x			
chloen systems inc.	ccampeau@chloensystems.com	x					
Communications Analysis Associates	bob@caaconsult.com		x				
Corporate IT Solutions, Inc.	jdonegan@corpitsol.com					x	
Creative Stride Inc.	sales@creativestride.com	x					

		Software and Systems Development	Systems Integration / Networking	Systems Planning	Geographic Information Systems (GIS)	Information Security	Electronic Content Management
Awarded Contractors	email						
DFA Group, LLC	dflaherty@AshtonServices.com	x					
FAIRFAX DATA SYSTEMS	rfp@fairfaxdatasystems.com	x					
Full Circle Technologies Inc	rajan@fullcircletech.com	x			x		
Geonetics	mvonwahlde@geonetics.com	x					
Global Sage Group	htheberge@globalsagegroup.com	x					
Guardian Information Technologies, Inc	klorian@guardianinfo.com		x	x			
HighTechnique, Inc.	rcardoza@hightechnique.com					x	
IPT Associates LLC	bill.williams@iptassociates.com	x					
JFK Systems, LLC	jkilloran@jfksystems.com		x				
Kyran Research Associates, Inc.	nancyw@kyran.com	x					
MedAcuity Software	rsullivan@medacuitysoftware.com	x	x				
Nelson Communications, Inc.	rpommet@nelcom.com		x	x			
PeopleGIS, Inc.	kevin@peoplegis.com	x			x		
Performance Guidance Group, Inc.	pggi-sjc@ix.netcom.com		x				
Sahasra Technologies Corp	priya@esahasra.com	x					
Soltrix Technology Solutions, Inc.	raghu.nandan@soltrixsolutions.com; raghu.nandan@soltrix.net	x					
Stellar Corporation	sroy@stlr.net	x					

		Software and Systems Development	Systems Integration / Networking	Systems Planning	Geographic Information Systems (GIS)	Information Security	Electronic Content Management
Awarded Contractors	email						
Stonewall Solutions	jcondon@stonewallsolutions.com	x					x
Strategic Solutions Group, LLC	jschaeffer@ssg-llc.com	x	x				
SWBailey Consulting LLC	scott.bailey@swbaileyconsulting.com		x				
SymbioSys Solutions, Inc.	arvind@symbiosysinc.com		x				
Synerginc Corporation	info@synerginc.com	x		x			
TECedge LLC	skelley@tecedge.net			x			
The Communications Counselor LLC	chaloult@communicationscounselor.com			x			
The Gartrell Group, LLC	molly@gartrellgroup.com				x		
Verity Consulting Co., Inc	daniel.murphy@verityconsultinginc.com	x					
ViewPoint Government Solutions	wpizars@viewgov.com	x			x		
Webb Consulting Services, LLC	jwebb@webbconsult.com			x			
xfact inc	amit@xfact.com	x					

Vendor Listing 3 – Vendor Selected Specialties

Vendors had the opportunity to list up to five specialties in addition to the specialties that were evaluated. These were not evaluated but represent the areas that the vendor considers to be a particular strength.

Architecture Services

Boston Data Group, Inc.
Geonetics
Global Sage Group
xfact inc

Business Continuity Planning Svcs

BrickLogix
Communications Analysis Assoc
Guardian Info Technologies, Inc
Webb Consulting Services, LLC

Business Intelligence

Boston Data Group, Inc.
Soltrix Technology Solutions, Inc.

Business Process Management Svcs

Geonetics
Global Sage Group
JFK Systems, LLC
Kyran Research Associates, Inc.
Performance Guidance Group, Inc.
Strategic Solutions Group, LLC
SWBailey Consulting LLC
xfact inc

Electronic Content Mgmt Consulting

DFA Group, LLC
FAIRFAX DATA SYSTEMS
Global Sage Group
PeopleGIS, Inc.
Stonewall Solutions
Verity Consulting Co., Inc
ViewPoint Government Solutions

Enterprise Resource Plan (ERP) Svcs

JFK Systems, LLC

Geographic Information Systems (GIS)

Applied Geographics, Inc.
CARTOGRAPHIC ASSOC INC.
Full Circle Technologies Inc
Geonetics
PeopleGIS, Inc.
Stellar Corporation
ViewPoint Government Solutions

Independent Verification and Validation

Nelson Communications, Inc.
Performance Guidance Group, Inc.

Information Life Cycle Mgmt Svcs

Stonewall Solutions

Information Security Services

Ayacht Technology Solutions, LLC
BrickLogix
Chameleon Consulting Inc.
Corporate IT Solutions, Inc.
HighTechnique, Inc.
Soltrix Technology Solutions, Inc.

Network Planning Services

Ayacht Technology Solutions, LLC
Chameleon Consulting Inc.
Communications Analysis Assoc
Guardian Info Technologies, Inc
JFK Systems, LLC
Nelson Communications, Inc.
Webb Consulting Services, LLC

Project Management

Ayacht Technology Solutions, LLC
Chameleon Consulting Inc.
Communications Analysis Assoc
JFK Systems, LLC
Kyran Research Associates, Inc.
Nelson Communications, Inc.
PeopleGIS, Inc.
Performance Guidance Group, Inc.
Stellar Corporation
Stonewall Solutions
Strategic Solutions Group, LLC
SWBailey Consulting LLC
Verity Consulting Co., Inc
xfact inc

Software Development

Boston Data Group, Inc.
BrickLogix
CARTOGRAPHIC ASSOC INC.
Chameleon Consulting Inc.
chloen systems inc.
DFA Group, LLC
FAIRFAX DATA SYSTEMS
Full Circle Technologies Inc
Geonetics
Global Sage Group
Kyran Research Associates, Inc.
PeopleGIS, Inc.
Performance Guidance Group, Inc.
Soltrix Technology Solutions, Inc.

Stellar Corporation

Stonewall Solutions
Strategic Solutions Group, LLC
SWBailey Consulting LLC
Verity Consulting Co., Inc
ViewPoint Government Solutions
xfact inc

Software Systems Support

Boston Data Group, Inc.
CARTOGRAPHIC ASSOC INC.
chloen systems inc.
FAIRFAX DATA SYSTEMS
Stellar Corporation
Stonewall Solutions
Verity Consulting Co., Inc
ViewPoint Government Solutions

Systems Integration Services

Ayacht Technology Solutions, LLC
Boston Systems & Solutions
BrickLogix
Chameleon Consulting Inc.
FAIRFAX DATA SYSTEMS
Guardian Info Technologies, Inc
HighTechnique, Inc.
Kyran Research Associates, Inc.
Soltrix Technology Solutions, Inc.
Stellar Corporation
Strategic Solutions Group, LLC
Verity Consulting Co., Inc
xfact inc

Systems Planning Services

Blue Front Telecom Group, LLC
Boston Data Group, Inc.
BrickLogix
FAIRFAX DATA SYSTEMS
Geonetics
Global Sage Group
Guardian Info Technologies, Inc
JFK Systems, LLC
PeopleGIS, Inc.
Performance Guidance Group, Inc.
Strategic Solutions Group, LLC
SWBailey Consulting LLC
Webb Consulting Services, LLC

Telecommunications Services

Communications Analysis Assoc
Full Circle Technologies Inc
Nelson Communications, Inc.
Webb Consulting Services, LLC

Wireless Applications

Ayacht Technology Solutions, LLC
Nelson Communications, Inc.
Soltrix Technology Solutions, Inc.
Webb Consulting Services, LLC